

# 6 Ways to Make People Like You

Based on the book *How to Win Friends and Influence People* by Napoleon Hill

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Everyone wants friends. It's part of being human. When we don't have friends, we can feel sad and lonely. So, how can we make friends? Here are six easy ways to help people like you:



**1. Care About Others** - When you show you care about others, they'll want to be your friend.

**2. Smile** - When you smile at people it makes others want to smile back. Even if someone looks grumpy, smile anyway! Your smile might make them feel better.

**3. Remember Names** - People love hearing their own name. It makes them feel special.

**4. Listen Well** - Pay attention when others are speaking. Ask questions that let them talk more about what they like.

**5. Talk About What Others Like** - When you're not sure what to talk about, ask people about things they enjoy. When you talk about what others like, they'll think you're fun to be around.

**6. Make Others Feel Important** - People like it when others show they care. When you make others feel good, they'll want to be around you more.

There's one more important rule to remember. It's called the Golden Rule: "Treat others the way you want to be treated." If you're not sure how to act, just think, "What would I want someone to do for me?" Then do that for others.

Making friends takes practice. At first it may feel hard but keep trying. Soon, you'll have lots of friends who care about you, and you'll care about them too! (282)